

COMMONWEALTH of VIRGINIA

Department of Alcoholic Beverage Control

COMMISSIONERS
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CHIEF OPERATING OFFICER/SECRETARY TO THE BOARD W. CURTIS COLEBURN. III

January 26, 2011

ADDENDUM NO. 1 TO ALL BIDDERS:

Reference:

IFB No:

SB-306-11

Dated:

January 10, 2011

Commodity:

ABC LED LOGO SIGNS

For Delivery To:

Department of Alcoholic Beverage Control

Pre-Bid Conference:

January 20, 2011 @ 10:00 A.M.

Due Date:

February 8, 2011 @ 11:00 A.M.

The above is hereby changed to read as stated below.

1. Reference Page 3, Section II, Scope of Work: 2 – **Delete and Replace with:** "Paint or vinyl on sign faces shall be equal to Pantone matching system to assure color consistency. Colors are as follows:

A. Red =

= PMS No 485

B. B

Blue = PMS No. 286

C.

White = Translucent White

Colored areas shown (Attachment F in elevation as horizontal line hatch pattern shall be solid color as specified. Provide to ABC a color sample applied on specified substrate once contract has been awarded for ABC approval. Paint and vinyl shall be under warranty for five years according to Special Terms & Condition #23. Painting or vinyl shall be first surface.

- 2. Reference Page 3, Section II, Scope of Work: 5- Add after to last sentence: "and LED lighting shall be brand name or equal. The brand names are in Attachment I."
- 3. Reference Page 4, Section II, Scope of Work: A. E. Add: "Removal and Disposal of signs on an as needed basis. Patch and seal all penetrations to building according to Virginia Uniform Statewide Building Codes to prevent weather from entering. Signs must be disposed of according to EPA standards."
- 4. Reference Page 5, Section II, Scope of Work: F. **Delete**: "LINE ITEM (F) Removal and disposal of neon signs on an as needed basis. Sign must be disposed of according to EPA standards." This line item description will be added to Line Item A E, see revised Pricing Schedule, Attachment H.
- 5. Reference Page 16, Section VII, Special Terms & Conditions: 17. Inspection of Job Site: **Delete term and Replace with**: My signature on this solicitation constitutes certification that I will inspect each store location as soon as practicable after receipt of sign request to ensure Contractor is aware of the conditions under

which the work must be accomplished. Claims, as a result of failure to inspect job site, will not be considered by the Commonwealth. Any special conditions found, as a result of said inspection, shall be communicated to the Contract Administrator as soon as possible for resolution.

6. Reference Page 18, Section VII, Special Terms & Conditions: Add the following term:

USE OF BRAND NAMES: Unless otherwise provided in this solicitation, the name of a certain brand, make or manufacturer does not restrict bidders to the specific brand, make or manufacturer named, but conveys the general style, type, character, and quality of the article desired. Any article which the public body, in its sole discretion, determines to be the equivalent of that specified, considering quality, workmanship, economy of operation, and suitability for the purpose intended, shall be accepted. The bidder is responsible to clearly and specifically identify the product being offered and to provide sufficient descriptive literature, catalog cuts and technical detail to enable the Commonwealth to determine if the product offered meets the requirements of the solicitation. This is required even if offering the exact brand, make or manufacturer specified. Normally in competitive sealed bidding only the information furnished with the bid will be considered in the evaluation. Failure to furnish adequate data for evaluation purposes may result in declaring a bid nonresponsive. Unless the bidder clearly indicates in its bid that the product offered is an equivalent product, such bid will be considered to offer the brand name product referenced in the solicitation.

For Informational Purposes Only:

- 1. Please be reminded bids must be received by this office (Second Floor, Room 2059) by the due date and hour (February 8, 2011 11:00 AM EDT) to be considered.
- 2. The attached questions and answers from the Pre-Bid Conference are provided for clarification/information.

NOTE: A signed acknowledgment of this addendum must be received by this office either prior to the bid due date and hour or attached to your bid. Signature on this addendum does not constitute your signature on the original bid. The original bid document must be signed also.

	Jacqueline Brunson, VCO Contract Officer Phone: 804.213.4427 Email: Jacqueline.Brunson@abc.virginia.gov
Print Name	Signature
Name of Firm	Title
Date	

ABC LED LOGO SIGNS –Pre-Bid Conference Questions and Answers January 20, 2011 10:00 AM

- Q1. Will vinyl be acceptable in lieu of painting? What grade of vinyl?
- A1). No not on sign returns or backs, vinyl may be used in lieu of paint only on logo face. Reference change on Addendum #1.
- Q2). Where is the electrical junction box located in relation to where raceway is to be installed?
- A2). Reference Page 4, Section II, Scope of Work: 11.
- Q3). Is the junction box wired and positively tested "hot" by electrical contractors?
- A3). According to our signed lease all junction boxes are wired and positively tested "hot".
- Q4. Identify what type of bldg: Stucco, Brick, vinyl siding, etc.
- A4). Locations vary. This shall be determined during Contractor inspection of job site.
- Q5). Are there any recesses or protrusions on existing facade to affect the install?
- A5). This shall be determined during Contractor inspection of job site.
- Q6). Pictures of Bldg and location of sign on bldg.
- A6). Reference Page 4, Section II, Scope of Work: 18. B.
- Q7). How high off of the ground to the sign location?
- A7). This shall be determined during Contractor inspection of job site.
- Q8). Are other trades complete with their work as not to impede scheduled installation time/date?
- A8). Yes, store location will not be accepted by ABC until after Landlord has completed the required specifications.
- Q9). Are other trade vehicles moved and out of the sign installation location area?
- A9). Vehicles can be moved if necessary.
- Q10). Is the exterior installation area and ground smooth, level and free of construction debris or other obstacles?
- A10). Area conditions will be as typically found at existing shopping center locations or construction sites.
- Q11). Has the installation area been marked, coned or flagged ahead of schedule to close off an area to allow for installation vehicles?
- A11). No.
- Q12). Are there special traffic control requirements we need to comply with (Such as local WATCH program directives)?
- A12). The Contractor shall determine if there are special traffic control requirements.

- Q13). Is there a client representative on-site authorized to immediately sign and date installation completion documents?
- A13). Yes.
- Q14). Do you have a drawing for interior neon signs?
- A14). No, but the sign is already in some stores. You may request an appointment with William Henley (Contract Administrator) @ William.Henley@abc.virginia.gov to review the sample sign.
- Q15). There are some signs on the bid form we do not have drawings for such as the 7 piece Illuminated individual letter LED, Ext. Liquors & Wines Individual LED Letter Sign, Ext. ABC individual letter LED sign and Interior ABC Logo. Please provide.
- A15). ABC does not have any other drawings/schematics other than what we have already provided in the bid package. The sizes and colors are specified in Section "A".
- Q16). Is a better drawing of the logo sign that was provided with the initial package available?
- A16). The drawing for the standard logo provided in the bid package is the only one ABC has.
- Q17). According to the bid form we are to give a price on removals. May we have information or photos of what we will be responsible for removing?
- A17). Signs to be remove will be the same types of signs listed in the Pricing Schedule. Reference Addendum #1.

ATTACHMENT H

REVISED PRICING SCHEDULE

- VIII. PRICING SCHEDULE: (To be completed by the bidder) Indicate an all inclusive lump sum price (all costs shall be included except actual permit cost) for each sign in the space below to include administrative (Procurement) fees, drawings, electrical charges (connection, services, etc.), surveys and final inspection. The Contractor shall be responsible for obtaining the necessary permits. The actual cost of the permits shall be submitted with each invoice as a separate line item, along with a receipt for the purchase of the permit.
 - 1. Indicate below the proposed price for Area (1): Shall consist of the following Counties/Cities: Rockingham, Harrisonburg, Augusta, Staunton, Waynesboro, Highland, Bath, Rockbridge, Lexington, Buena Vista, Winchester, Charlottesville, Frederick, Clarke, Warren, Shenandoah, Rappahannock, Page, Culpeper, Orange, Greene, Madison, Nelson, Albemarle, Fluvanna.

Indicate Counties/Cities can	not service:		·····	
Line Item (A): <u>Line Item (A</u> <u>CONTAINED LED</u>) – EXTERIOR ABC	LOGOTYPE SIGN-	TRANSLUCENT ACR	YLIC, SELF-
36" (VA) & 24" (ABC) with	n raceway \$	each or with	out raceway \$	each
30" (VA) & 20" (ABC) with	raceway \$	each or without	out raceway \$	each
24" (VA) & 16" (ABC) with	ı raceway \$	each or witho	ut raceway \$	each
REMOVAL AND DISPOSA	AL FEE		\$	each
Line Item (B): LINE ITEM LOGO SIGNS	(B) - 7 – PIECE ILL	UMINATED INDIVI	DUAL LETTER LED	
36" (VA) & 24" (ABC) with	n raceway \$	each or with	out raceway \$	each
30" (VA) & 20" (ABC) with	raceway \$	each or with	out raceway \$	each
24" (VA) & 16" (ABC) with	n raceway \$	each or witho	ut raceway \$	each
REMOVAL AND DISPOS.	AL FEE		\$	each
Line Item (C): <u>LINE ITEM</u>	(C) – EXTERIOR L	IQUORS & WINES I	NDIVIDUAL LETTER	LED SIGN
24" with raceway \$	each or with	out raceway \$	each	
20" with raceway \$	each or with	out raceway \$	each	
16" with raceway \$	each or with	out raceway \$	each	

REMOVAL AND DISPOSAL FEE		\$	each
Line Item (D): <u>LINE ITEM (D) – EXTE</u>	RIOR ABC INDIVIDUAL LETTER L	ED SIGN	
36" with raceway \$eac	h or without raceway \$	each	
30" with raceway \$eac.	h or without raceway \$	_each	
24" with raceway \$each	or without raceway \$	_each	
REMOVAL AND DISPOSAL FEE		\$	_each
Line Item (E): <u>LINE ITEM (E) – INTER</u>	OR ABC LOGO	\$	_each
REMOVAL AND DISPOSAL FEE		\$	each
GRAND TOTAL FOR AREA (1)		\$	<u>_</u>
	llowing Counties/Cities: Roanoke, Rac t, Alleghany, Craig, Henry, Patrick, Fl		
Indicate Counties/Cities cannot service: _	4		
Line Item (A): <u>Line Item (A) – EXTERIO</u> <u>CONTAINED LED</u>	OR ABC LOGOTYPE SIGN-TRANSL	UCENT ACRYLIC	, SELF-
36" (VA) & 24" (ABC) with raceway \$	each or without racew	ay \$	each
30" (VA) & 20" (ABC) with raceway \$_	each or without racewa	y \$	each
24" (VA) & 16" (ABC) with raceway \$_	each or without raceway	y \$	_each
REMOVAL AND DISPOSAL FEE		\$	each
Line Item (B): <u>LINE ITEM (B) - 7 – PIE</u> <u>LOGO SIGNS</u>	CE ILLUMINATED INDIVIDUAL LI	ETTER LED	
36" (VA) & 24" (ABC) with raceway \$_	each or without racew	ay \$	each
30" (VA) & 20" (ABC) with raceway \$_	each or without racewa	y \$	each
24" (VA) & 16" (ABC) with raceway \$_	each or without raceway	y \$	_each

\$_____each

REMOVAL AND DISPOSAL FEE

Line I	tem (C): <u>LINE ITEM</u>	(C) – EXTERIOR I	<u> </u>	<u>IDIVIDUAL LETTER</u>	LED SIGN
24" w	ith raceway \$	each or with	nout raceway \$	each	
20" w	ith raceway \$	each or with	nout raceway \$	each	
16" w	ith raceway \$	each or with	out raceway \$	each	
REMO	OVAL AND DISPOS	AL FEE		\$	each
Line I	tem (D): <u>LINE ITEM</u>	(D) – EXTERIOR	ABC INDIVIDUAL LE	TTER LED SIGN	
36" w	ith raceway \$	each or wi	thout raceway \$	each	
30" w	ith raceway \$	each or wi	thout raceway \$	each	
24" w	ith raceway \$	each or wit	hout raceway \$	each	
REMO	OVAL AND DISPOS	AL FEE		\$	each
Line I	tem (E): <u>LINE ITEM</u>	(E) – INTERIOR AI	3C LOGO	\$	each
REMO	OVAL AND DISPOS	AL FEE		\$	each
GRAI	ND TOTAL FOR AI	REA (2)		\$	
3.		Essex, King and	Counties/Cities: Westme Queen, Middlesex, (•	-
	Indicate Counties/C	ities cannot service:			
	tem (A): <u>Line Item (A</u> FAINED LED) – EXTERIOR AB	C LOGOTYPE SIGN-T	RANSLUCENT ACR	YLIC, SELF-
36" (\	/A) & 24" (ABC) wit	h raceway \$	each or witho	out raceway \$	each
30" (V	/A) & 20" (ABC) wit	h raceway \$	each or withou	ut raceway \$	each
24" (\	/A) & 16" (ABC) wit	h raceway \$	each or withou	t raceway \$	each
REMO	OVAL AND DISPOS	AL FEE		\$	each

Line Item (B): <u>LINE ITEM (B) - 7 – PIECE ILLUMINATED INDIVIDUAL LETTER LED LOGO SIGNS</u>

36" (VA) & 24" (ABC) with	raceway \$	each or without	out raceway \$	each
30" (VA) & 20" (ABC) with	ı raceway \$	each or withou	ut raceway \$	each
24" (VA) & 16" (ABC) with	ı raceway \$	each or withou	t raceway \$	each
REMOVAL AND DISPOSA	AL FEE		\$	each
Line Item (C): <u>LINE ITEM</u>	(C) – EXTERIOR LIQ	UORS & WINES IN	NDIVIDUAL LETTER	. LED SIGN
24" with raceway \$	each or without	raceway \$	each	
20" with raceway \$	each or without	raceway \$	each	
16" with raceway \$	each or without	raceway \$	each	
REMOVAL AND DISPOSA	AL FEE		\$	each
Line Item (D): LINE ITEM	(D) – EXTERIOR ABO	C INDIVIDUAL LE	TTER LED SIGN	
36" with raceway \$	each or withou	ıt raceway \$	each	
30" with raceway \$	each or withou	nt raceway \$	each	
24" with raceway \$	each or withou	t raceway \$	each	
REMOVAL AND DISPOSA	AL FEE		\$	each
Line Item (E): <u>LINE ITEM (</u>	E) – INTERIOR ABC	<u>LOGO</u>	\$	each
REMOVAL AND DISPOSA	AL FEE		\$	each
GRAND TOTAL FOR AR	EA (3)		\$	
4. Area (4): Shall consi Chesapeake, Portsm Hampton, Newport l	st of the following Coun outh, Norfolk, Suffolk, News, Poquoson.	ties/Cities: Northan Franklin, Isle of V	npton and Accomack, Vright, Southampton, S	'irginia Beach, Sussex, Surry,
Indicate Counties/Cities can	not service:			
Line Item (A): <u>Line Item (A)</u> CONTAINED LED	- EXTERIOR ABC LO	<u> OGOTYPE SIGN-T</u>	RANSLUCENT ACR	YLIC, SELF-
36" (VA) & 24" (ABC) with	raceway \$	each or witho	ut raceway \$	each
30" (VA) & 20" (ABC) with	raceway \$	each or withou	ıt raceway \$	each

24" (VA) & 16" (ABC) with racey	vay \$	each or without raceway	y \$	each
REMOVAL AND DISPOSAL FE	E		\$	each
Line Item (B): <u>LINE ITEM (B) - 'LOGO SIGNS</u>	7 – PIECE ILLUMIN	IATED INDIVIDUAL LI	ETTER LED	
36" (VA) & 24" (ABC) with racey	vay \$	each or without racew	ay \$	each
30" (VA) & 20" (ABC) with racey	vay \$	each or without racewa	y \$	each
24" (VA) & 16" (ABC) with racev	vay \$	_each or without raceway	y \$	each
REMOVAL AND DISPOSAL FE	E		\$	each
Line Item (C): <u>LINE ITEM (C) –</u>	EXTERIOR LIQUO	RS & WINES INDIVIDU	JAL LETTER LEI	<u>O SIGN</u>
24" with raceway \$	each or without rac	eway \$	_ each	
20" with raceway \$	_each or without rac	ceway \$	each	
16" with raceway \$	_each or without rac	eway \$	each	
REMOVAL AND DISPOSAL FE	E		\$	each
Line Item (D): LINE ITEM (D) -	EXTERIOR ABC II	NDIVIDUAL LETTER L	ED SIGN	
36" with raceway \$	each or without ra	aceway \$	_each	
30" with raceway \$	each or without ra	aceway \$	_each	
24" with raceway \$	each or without ra	ceway \$	_each	
REMOVAL AND DISPOSAL FE	E		\$	each
Line Item (E): <u>LINE ITEM (E) – I</u>	NTERIOR ABC LO	<u>GO</u>	\$	each
REMOVAL AND DISPOSAL FE	E		\$	each
GRAND TOTAL FOR AREA (4)		\$	··············

5. Area (5): Shall consist of the following Counties/Cities: Charles City, New Kent, Henrico, Richmond City, Chesterfield, Colonial Heights, Petersburg, Dinwiddie, Hopewell, Caroline, Powhatan and Goochland, Prince George, Louisa, Hanover, King William.

Indicate Counties/Ci	ties cannot service: _		<u> </u>	
Line Item (A): <u>Line Item (A)</u> CONTAINED LED	– EXTERIOR ABO	C LOGOTYPE SIGN-T	RANSLUCENT ACR	YLIC, SELF-
36" (VA) & 24" (ABC) with	raceway \$	each or witho	out raceway \$	each
30" (VA) & 20" (ABC) with	raceway \$	each or withou	ut raceway \$	each
24" (VA) & 16" (ABC) with	raceway \$	each or withou	t raceway \$	each
REMOVAL AND DISPOSA	AL FEE		\$	each
Line Item (B): <u>LINE ITEM</u> <u>LOGO SIGNS</u>	(B) - 7 – PIECE ILL	UMINATED INDIVII	DUAL LETTER LED	
36" (VA) & 24" (ABC) with	raceway \$	each or without	out raceway \$	each
30" (VA) & 20" (ABC) with	raceway \$	each or withou	ut raceway \$	each
24" (VA) & 16" (ABC) with	raceway \$	each or withou	at raceway \$	each
REMOVAL AND DISPOSA	AL FEE		\$	each
Line Item (C): LINE ITEM	(C) – EXTERIOR L	IQUORS & WINES IN	NDIVIDUAL LETTER	LED SIGN
24" with raceway \$	each or with	out raceway \$	each	
20" with raceway \$	each or with	out raceway \$	each	
16" with raceway \$	each or without	out raceway \$	each	
REMOVAL AND DISPOSA	AL FEE		\$	each
Line Item (D): <u>LINE ITEM</u>	(D) – EXTERIOR A	ABC INDIVIDUAL LE	TTER LED SIGN	
36" with raceway \$	each or wit	hout raceway \$	each	
30" with raceway \$	each or wit	hout raceway \$	each	
24" with raceway \$	each or with	nout raceway \$	each	
REMOVAL AND DISPOSA	AL FEE		\$	each
Line Item (E): LINE ITEM (E) – INTERIOR AF	BC LOGO	\$	each

GRAND TOTAL FOR AREA (5)

6

6.	Area (6): Shall consist of tl Manassas, Prince William,				ıuquier,
	Indicate Counties/Cities car	nnot service:			
	em (A): <u>Line Item (A) – EXT</u> AINED <u>LED</u>	TERIOR ABC LOGO	OTYPE SIGN-TRANSL	UCENT ACRYLIC,	SELF-
36" (V	A) & 24" (ABC) with racew	ay \$	_each or without racew	ay \$	each
30" (V	A) & 20" (ABC) with racew	ay \$	_ each or without racewa	ny \$	_each
24" (V	A) & 16" (ABC) with racew	ay \$	_each or without racewa	y \$	_each
REMO	VAL AND DISPOSAL FER	3		\$	_each
LOGO	em (B): <u>LINE ITEM (B) - 7</u> <u>SIGNS</u>				
36" (V	A) & 24" (ABC) with racew	ay \$	each or without racew	vay \$	each
30" (V	A) & 20" (ABC) with racew	ay \$	_ each or without racewa	ay \$	each
24" (V	A) & 16" (ABC) with racew	ay \$	_each or without racewa	y \$	_each
REMO	VAL AND DISPOSAL FE	3		\$	each
Line Ite	em (C): <u>LINE ITEM (C) – I</u>	EXTERIOR LIQUO	RS & WINES INDIVIDI	UAL LETTER LED	<u>SIGN</u>
24" wit	th raceway \$	_each or without rac	eway \$	each	
20" wit	th raceway \$	_each or without rac	eway \$	each	
16" wit	th raceway \$	each or without race	eway \$	each	
REMO	VAL AND DISPOSAL FEI	Ξ		\$	each
Line Ite	em (D): <u>LINE ITEM (D) – </u>	EXTERIOR ABC IN	IDIVIDUAL LETTER I	LED SIGN	
36" wi	th raceway \$	each or without ra	ceway \$	_each	
30" wit	th raceway \$	each or without ra	iceway \$	each	

24" wi	th raceway \$	each or without	out raceway \$	each	
	REMOVAL ANI	D DISPOSAL FEE		\$	each
Line It	em (E): <u>LINE ITEN</u>	M (E) – INTERIOR ABO	C LOGO	\$	each
REMO	VAL AND DISPO	SAL FEE		\$	each
GRAN	D TOTAL FOR	AREA (6)		\$	*****
7.	Appomattox, Prin	onsist of the following Conce Edward, Nottoway, Conville, Emporia, South Bo	Campbell, Charlotte, I	Lunenburg, Brunswick,	
	Indicate Counties	/Cities cannot service:			
	em (A): <u>Line Item (</u> <u>AINED LED</u>	(A) – EXTERIOR ABC	LOGOTYPE SIGN-	TRANSLUCENT ACR	YLIC, SELF-
36" (V	(A) & 24" (ABC) w	vith raceway \$	each or with	out raceway \$	each
30" (V	A) & 20" (ABC) w	vith raceway \$	each or witho	out raceway \$	each
24" (V	A) & 16" (ABC) w	vith raceway \$	each or withou	ut raceway \$	each
REMO	VAL AND DISPO	OSAL FEE		\$	each
	em (B): <u>LINE ITE</u> <u>SIGNS</u>	M (B) - 7 – PIECE ILLU	JMINATED INDIVI	DUAL LETTER LED	
36" (V	(A) & 24" (ABC) w	vith raceway \$	each or with	out raceway \$	each
30" (V	(A) & 20" (ABC) w	rith raceway \$	each or witho	out raceway \$	each
24" (V	(A) & 16" (ABC) w	rith raceway \$	each or withou	ut raceway \$	each
REMO	OVAL AND DISPO	OSAL FEE		\$	each
Line It	em (C): <u>LINE ITE</u>	M (C) – EXTERIOR LI	QUORS & WINES I	NDIVIDUAL LETTER	LED SIGN
24" wi	th raceway \$	each or witho	ut raceway \$	each	
20" wi	th raceway \$	each or witho	ut raceway \$	each	
16" wi	th raceway \$	each or withou	ut raceway \$	each	

REMOVAL AND DISPOSAL FEE			\$	each
Line Item (D): <u>LINE ITEM (D) – EX</u>	TERIOR ABC INDIVI	DUAL LETTER LE	ED SIGN	
36" with raceway \$	ach or without raceway	y \$	each	
30" with raceway \$6	ach or without raceway	y \$	each	
24" with raceway \$e	ach or without raceway	\$	_each	
REMOVAL AND DISPOSAL FEE			\$	each
Line Item (E): <u>LINE ITEM (E) – INTI</u>	ERIOR ABC LOGO		\$	each
REMOVAL AND DISPOSAL FEE			\$	each
GRAND TOTAL FOR AREA (7)			\$	
8. Area (8): Shall consist of the f Norton, Giles, Bland, Wythe, Dickenson, Wise, Scott, Lee. Indicate Counties/Cities cannot Line Item (A): <u>Line Item (A) – EXTER</u> CONTAINED LED	Carroll, Grayson, Smyt	h, Tazewell, Washin	igton, Russell, E	Buchanan,
36" (VA) & 24" (ABC) with raceway	<u> </u>	h or without racewa	y \$	each
30" (VA) & 20" (ABC) with raceway	§eac	h or without raceway	y \$	each
24" (VA) & 16" (ABC) with raceway	eacl	n or without raceway	· \$	each
REMOVAL AND DISPOSAL FEE			\$	each
Line Item (B): LINE ITEM (B) - 7 – I LOGO SIGNS	PIECE ILLUMINATE	D INDIVIDUAL LE	TTER LED	
36" (VA) & 24" (ABC) with raceway	Beac	h or without racewa	y \$	each
30" (VA) & 20" (ABC) with raceway	S eac	h or without raceway	y \$	each
24" (VA) & 16" (ABC) with raceway	Seacl	or without raceway	\$	each
REMOVAL AND DISPOSAL FEE			\$	each

Line Item (C): LINE ITEM (C) - EXTERIOR LIQUORS & WINES INDIVIDUAL LETTER LED SIGN

	24" with raceway \$	each or without raceway \$	each	
	20" with raceway \$	each or without raceway \$	each	
	16" with raceway \$	_each or without raceway \$	each	
	REMOVAL AND DISPOSAL FE	EE .	\$	each
	Line Item (D): <u>LINE ITEM (D) –</u>	EXTERIOR ABC INDIVIDUAL LETTER I	LED SIGN	
	36" with raceway \$	each or without raceway \$	each	
	30" with raceway \$	each or without raceway \$	each	
	24" with raceway \$	each or without raceway \$	each	
	REMOVAL AND DISPOSAL FE	EE	\$	each
	Line Item (E): <u>LINE ITEM (E) – I</u>	INTERIOR ABC LOGO	\$	each
	REMOVAL AND DISPOSAL FE	BE	\$	each
4	GRAND TOTAL FOR AREA (8)		\$	



The Bright Idea

Page: 2 of 5

(I) Prior to Installation:

Step 1. Surface Preparation:

A clean and dry mounting ensures optimum adhesion if the self-adhesive method of mounting is chosen. Follow the manufacturer didirection when using a non-oil based solvent, such as rubbing alcohol to clean the surface area where you intend to mount the LED module. Before installing, ensure the surface is dry.

Step 2. Tools & Supplemental Supplies Preparation:

Bring all appropriate tools, such as wire stripper/cutter, measuring tape, ram drill, screw driver, etc? Supplemental supplies Plastic mounting clip and splice connector may be purchased from LED. Inc.

(II) Installation into Channel Letter:

Step 1. Measurement:

To determine where the LED module should be placed and how many to use, LED, line, offers the following guidelines: (Result may vary, based upon desired light intensity and letter construction)

Type of LED module	Module per Foot	Stroke Width per Row. (inch)	Letter Depth (inch)
Regular LED Module	4	4	5
RGB Module	4	4	5
High Intensity LED Module	2	6	5
Mini LED Module	5	3	3.

Regular	F. F.	1,8"x 0.6"x 0.5"		27	7.0.4 ×	620~630	100	50	2.6	Yes	Yes	Yes
9	Amber	(45.7 × 16.0 × 11,4mm)	+	27	0.4	588~593	100	9	n n		が近常を	
Module	Green		m.	22	e o	520~525	100	135	en en			
	BIDE		: • m	22	6	465~470	100	707	2.3			
	White		4	36	0.5	6000~7500 K	100	200	9.0			
	RGB		1	90	8.0		100	* 06	6.5			
	Red	1,2"×0,4"×0,3"	N	77	7.0	620~630	100		1.2	Yes	Yes	Yes
	Amber	$(30.0 \times 10.0 \times 6.0 \text{mm})$	2	27	4:0	588~593	100	m m				
Module	Green		rv	22	m:0	520~525	100	63	2,3			
	Blue		2	22	6.0	465~470	100	. 20	8.0			
	White		N	.	6.0	6500~7000 K	100	,071	3.0			
Flexible	Red	19.7" x 0.8" x 0,2"	30	270	3.5	620~630	100	250	16	Yes	Yes	<u>S</u>
	Amber	(500.0 × 20.0 × 4.5mm)	30	270	e L	588~593	100	200	47			
OTIO	Green		30	220	2.7	520~525	100	390	31			
			æ	220	2,7	465~470	100	is a	10			
	White		30	180	2,2	6500~7000 K	100	900	40			•
	Warm White		30	180	2.2	3000~3500 K	100	200	36			
	RGB		20	540	6,5		100	£00.*	36			
Power	WHITE	19.7" × 0.8" × 0.2"	20	360	4 .3	5500~6000K	100	2335	125	Yes	Yes	N
	Warm White	(500.0 × 20.0 × 4.5mm)	20	360	.4 .0	3000~3500K	100	1856	105			
Premier	Red	2" × 0,8" × 0,3"	2	27	0.3	620~630	100	160	8.0	Yes	Yes	Yes
	Amber	(50.8 x 20.3 x 7.1mm)	Ċ	27	0.3	588~593	100	150	9.9			
Module	Green		7	4	0.5	520~525	100	320	1913			
	9116		2	4	5.0	465~470	100	6	4.0			
	Soft White		7	36	0.5	5500~6000K	100	200	0. 0.			
	Gool Willte		7	36	0.5	6500~7000K	100	200	16,2			
	Warm White	•	72	39	0.5	3000~3500K	100	20 20	16.8			•
	RGB		7	72	0.7	1.	100	135	n Tin			
S	Red	2,1"×1,7"×0,4"	, ,	130	1,6	620~630	120	370	5 7.	Yes	Yes	Yes
Intensity	Amber	(52.0 × 42.0 × 10.0mm)	H	130	1.6	588~593	120	490	25			
200	Green		, n	130	1,6	520~525	120	570	6.			
Module				130	1.6	465~470	120	200	in Ci			
ないという	White			130	υς - ί	5000~7500 K	120	920	28			
	warm white			130	1,6	3000~3500 K	120	510	00			
	# This	# This data is tested in 30 cm integrating sp		here,	* This data	This data is tested in full color.	olor.	 This data is tested at 3 inches depth. 	tested at 3 in	iches depth.		
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Standy Wine QV End Cap QV End Cap QV	A	PAGE 1 OF 1
AL ESTIMATE print	Dased upon our Lumination	VALLEY VIEW, OH 44125
TETRA® LED SYSTEMS MATERIAL EST Pare August	16 EPS12-20 16 EV. (1 = 16 FF 17 October 1 The material entimates for Tetro LED Systems are bat cell instructions provided by the customer. placement to ensure even Elamination. placement to ensure even Elamination. 10 EPS 17 October 1 Text 18 October 1 Text 19 October 1 Text 19 October 1 Text 10 October 1 T	I ETI'G LED SYSTEMS
истиол Utoyouna 0	Tetra Mial MAX GEPS12-60 Fees and not be used for converticit quantition or bid without or form, letter height, con depth, fore material, and any special and uccurate mast verify and may nearly as well as allocating. Here height con depth, fore material, and any special and uccurate mast verify and may near allocating the fore and sever supply the fare intrablation for acceptable color. I product found under signage or Architecture at: 533 Drown By: AS	Odle: Rev:
Coole TETFA Product OF STAINING DESCRIPTION OF STAINING STRUCTIONS	Dimensions 35° 6° 1000° Dimensions 35° 6° 1000° Taken thin HAX GER12-50 Taken thin the consequence of the	EMALI: IETRADRAWINGS@GE.LUP FAX: 216 - 359 - 0075

1) ACTUAL CHANNE	EL LETTER POPULATION	1) ACTUAL CHANNEL LETTER POPULATION AND PRODUCT PLACEMENT MAY VARY FRON THIS LAYOUT	HIS LAYOUT		(
2) V SERIES WHITE	E LAID OUT AT 3 MODU	2) V SERIES WHITE LAID OUT AT 3 MODULES PER FOOT, 6" ON CENTER			
3) EACH MODULAR	80 POWER SUPPLY CA	3) EACH MODULAR 60 POWER SUPPLY CAN RUN UP TO 90 V SERIES WHITE MODULES			W. Leaders in LED Technolog
4) LAYOUT BASED	4) LAYOUT BASED ON A 5" CAN DEPTH				www.SloanLED.com Phone 805.676.32
5) DIMENSIONS ARE	5) DIMENSIONS ARE IN INCHES UNLESS STATED OTHERWISE	STATED OTHERWISE			מפינילים מספינילינים מאו מיפים מספים
ď	PS #1	PS #2			
				PS #3	PS #4
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		139			
	PRODUCT B.O.M.	B.O.M. PER SIGN: White Modules - 95'	1) This design approval is pr	1) This design and drawing are proprietary and the property of SloanLED. Any reproduction or approval is prohibited.	Any raproduction or usa without prior written
	Modular 60 Power Supplies 100' Roll of Jacketed Cable	Modular 60 Power Supplies 12VDC 100' Roll of Jacketed Cable	2) ChanneLED drawings. Ch product at the customer's sp	2) ChanneLED modules and power supply quantities are ESTIMATES ONLY and are based on the supplied information and drowings. Channel letter depth, lens color, material and thickness can vary, which may lead to an increase or decrease in product at the time of installation. To ensure accurate product requirements, it is recommended that product is tested using customer's specific lens material and letter configuration.	s supplied information and o an increase or decrease in led that product is tested using
			3) StoonLED highly reco	highly recommends applying Light Enhancement Paint (LEP) or Light Enhancement Film (LEF) inside channel letters	Film (LEF) inside channel letters
DRAWN Q1/AB	DATE 4/24/2009	ABC SIGN VAABC Liquors & Wines	for optimal IIII 4) Jacketed o	il illumination. Id cable estimated assumes maximum run length of 15° per leg of the power supply.	

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Calor TETRA Product " Description"			5 B	GEPS12-20 00Edial	191500041	72X	愛互選		3,097
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1) The obove drowing is for ESTHATING PURPOSES ONLY and should not be used it.	or commercial qualation or bir on death, face malerial, and t	lwithout volidation. The materit my special instructions pravided	okestimates for Telra" LED Syst. I by the customer.	ims are posso upon pui		XT 44	REMOTE		
engineering slandards and stramoton provided performing to san lesser, which was a quantities, application, and ittentioalian. He san it is a selected to determate as well as allest product selection, quantities, application, and its ansure resen its minimation.	fuct selection, quantities, appl	collon, and illumination.	en illumination.			*	1		
2) LED module placment is an APPROXIMATION ONLY. The sign manufocturer must verify and may need to dojust module placment is an APPROXIMATION ONLY. The sign manufocturer must verify and need to apply the second things in the second things of the second things o	renig and may need to adjust	the stan GEN.					Application		1
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EMAIL: TETRADRAWINGS@GE.COM	~.*	50/5	רבות שאפנפון		VALLEY VIEW, OH 44125	125	PAGE	1 OF 1	
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